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Dear Steve and Friends at Smart Clock:

It seems like only a few years since we started using the Smart Clock system to keep track of our employees time and attendance records. I see from the original manual I have on my bookshelf we have been using Smart Clock since version 1.1 back in 1999.

It has been a great work horse and time saver for our fast passed sign manufacturing and sign service company. Labor costs are a big factor to manage in the custom fabrication environment. Smart Clock has kept pace with the changes we have implemented over the years to track labor production costs and payroll expenses as a whole.

We can pull time throughout the day and get job costs related to current production within minutes of when a job is complete. This is great for our walk in vinyl production work. Customers can drop off an order and in most cases pick it up that day. Our pricing department has labor costs and materials used on the job just a click away. This keeps things rolling and customers happy.

On the bigger jobs that may be started this month and finished down the road labor input is critical in keeping the project under budget. Management can review these costs daily by job and know how they are shaping up as we move through the plan.

This new program is making things easier. Not only are the reports there but the data is much more friendlier as they can be exported in so many ways. This makes them easy to adapt to a vast array of internal and external formats which can be crunched, comingled, digitally archived, and shared. Some examples are PDF labor costs can be attached to Work Orders which shows management who did what when on the job and stored electronically for retrieval at any time in the future. Payroll activity can be reviewed by department managers before it is paid out. Sick Leave, Vacation Time, PTO, Holiday Pay, Attendance Reports, Pending Overtime Warning can be used to cut expenses and redirect labor, Tardy reports can be generated as well as break time, lunch time and early departures. Failure to clock out or in can be resolved daily. Most of the times within an hour of it occurring. This keeps employees on task and accountable for their time. When you remember that 15 minutes a day wasted by an employee is like giving them a week and a half of paid time off every year, it's important to have a tool that keeps you on top of the potential productive loss. Smart Clock has the tools to minimize lost production time.

I would highly recommend this product for its cost to benefit ratio. There are so many ways you can adapt it to meet your unique Time, Attendance and Labor Cost analysis that it's almost a no brainer.

Sincerely yours

Vonl Mattson  
Business Manager  
Mayhew Signs Inc.